

Paris-Saclay

Where biotech companies change the game!



IncubAlliance Paris-Saclay

Sectors of Activity

Biotech . Medtech . Deeptech . Foodtech . Greentech .
Mobilities . Digital . Newspace . Photonics

Startup Development stages



**25 years at the service
of Deeptech
entrepreneurship**

Specificities of IncubAlliance Paris-Saclay

- Public Research Incubator.
- Approved by the Ministry of Higher Education and Research
- Approved by the Ile-de-France Region
- Trusted third party for start-ups
- Non-profit-making association, chaired by Université Paris-Saclay

À LA CARTE

Support services

Awareness *Genesis Light*

Understand deeptech entrepreneurship and explore the transition from researcher to CEO or Scientific Director of a start-up.

7 days

Pre-incubation *Genesis Lab*

Moving from a technology to a start-up: challenging, derisking and structuring your deeptech project over the next 3 years.

3-4 months

Incubation *Impulse*

Launch the start-up and consolidate its growth: build your team, market your product/service and look for investors.

18 months to 5 years

TAILOR-MADE

Service offers

-  Close support from an expert in deeptech entrepreneurship
-  Connections with the innovation ecosystem
-  Workshops tailored to the issues faced by deeptech start-ups

Benefits

- Repayable advances
- No equity investment
- No IP sharing
- Incubation/acceleration from 18 months to 5 years depending on the start-up's maturity

Ecosystem

- Partnerships and contacts between deeptech start-ups and institutional players, academics, experts, investment funds and other support structures
- Member of the board of French Tech Paris-Saclay
- Certified Business Innovation Center (BIC) by the European Business Network (EBN)

Type of premises

Private

Shared

Coworking



Turnkey offices



Relaxation rooms



Meeting rooms



Rooftop



Total surface

700 sqm

+ shared spaces

On-site events



Start-up workshops



Start-up/expert meetings



Technology Showroom

**INCUB
ALLIANCE**
PARIS-SACLAY



IncubAlliance Paris-Saclay

Le Playground - 42 cours Pierre Vasseur
91120 Palaiseau



Contact

contact@incuballiance.fr

Genopole

Sectors of Activity

Biotech / Diagnostics / Bioproduction / Agtech /
Foodtech / Cleantech / Industrial biotech

Total Surface Area

15,000 sqm

Startup Development stages



TRL

Starting from POC stage

Types of Facilities

	Private	Shared
L1	✓	✓
L2	✓	
Production unit 2025	✓	
Foodtech lab. 2024	✓	✓
Office spaces	✓	✓

On-site activities

-  Technological workshops
-  Business workshops

Funding

- **€5,000 grant** for project leaders
- **€20,000 repayable advance** for startups in the Gene.iO program
- **€5,000 – €80,000** for shared equipment
- **HR funding:** Interns, PhD students, post-docs
- Access to **Innov'up Incubation** grant

Equipment

24 shared platforms & facilities
with more than

600

pieces of cutting-edge
equipment






Startup/Genopole Relationship

- No equity take
- No IP sharing
- **Type of contracts:** standard 3-6-9 lease, service contracts, labellisation Genopole

À LA CARTE

Services provided

-  Investors & international corporate matchmaking
-  Marketing & communication support (website, press releases ...)
-  Access to a time-shared employees association on site BIO SUPPORT

À LA CARTE

Startup support program

EARLY STAGE Shaker Program

- Business creation
- Business plan

STARTUP STAGE Gene.io Program

- Market access & customer discovery
- Private funding
- iLab application
- Corporate partnerships
- Communication strategy

SCALE-UP STAGE Upscale Bio program

- Scale Up / Industrialization
- International expansion & business development
- Funding (Serie A/B) et european project applications

Local ecosystem

- Privileged access to Sud Francilien Hospital (sample collections, clinical studies etc...)
- Privileged access to academic research labs at Genopole
- Strong partnerships with the University Evry - Paris Saclay
- Founding member of the GenoTher biocluster



Genopole Campus 1

20, rue Henri Auguste-Desbruères
91030 Evry-Courcouronnes Cedex



Contact

entreprises@genopole.fr

Spartners, by Servier & BioLabs

Fields of Activity

Biotech / Diagnostics / Bioproduction / human health / Industrial biotech / Therapeutic Innovation

Startup Maturity



Condition : Legal Entity Established at Signing

Total Surface Area
2 000 m²

Type of Facilities

Private

Shared

L1



L2



Office Space



Meeting rooms



Animal Facility



Laboratories equipments

- Tissue Culture Rooms
- Private Laboratories (BSL2)
- Analytical Instruments: Spectrophotometers, Flow Cytometer, HPLC, FPLC...
- Chemical Preparation Laboratory
- Microscopy Laboratory
- PCR Laboratory (Real-Time PCR, Digital PCR)
- Microbiology Room
- Cold Storage Room (+4°C, -20°C, -80°C)
- Three Different Water Qualities
- Cell Bank (LN2)
- 2 Cold Rooms
- Autoclave

Spartners Expertise

- **Maintenance, training, and monitoring of shared equipment**
- **Centralized group purchasing via BioLabs Marketplace:** Pre-negotiated prices, integrated logistics (delivery, after-sales service, dispute management, etc.)
- **Move-in ready labs:** Possible within 2 weeks after selection*
- **Flexibility with a 30-day commitment** and the possibility to scale up or down on a month-to-month basis
- **A la carte offering:** Pay only for the space needed **while maintaining full access to the included equipment park**
- **Dedicated team of experts in laboratory operations and business development**
- **Lab management services:** Waste management, lab cleaning, lab coat supply and cleaning...

Spartners-Specific Benefits

- **Concierge services**
- Comprehensive support in **environmental health & safety**
- Potential access to **Servier's equipment platforms and animal facility**
- Privileged access on request to **Servier's experts**

Legal Aspects

- **No equity taken**
- **No IP sharing**
- **Service contract – No lease agreement with commitments beyond 30 days**

**Subject to signing legal documents and completing safety training if using the lab.*

Equipments

3M+ €

Shared equipment within the incubator and access to Servier's technical platforms



BENEFITS

- **All-Inclusive:** Shared equipment with training and maintenance, meeting rooms, fully equipped kitchen, events, access to Servier's free shuttle service from Paris and surrounding areas, underground parking, access to Servier's corporate restaurant...
- **Training on CSR and patient-centric approach by Servier teams**
- **24/7 access**

FLEXIBILITY AND EVOLUTIVE OFFER

Technology: Equipment training, sponsor office hours, equipment demonstrations

Network: Connection with pharma companies and investors (Europe/US), visibility within a community of 300+ incubated startups

Opportunities: Golden Tickets, Investor Days, access to BioLabs offices internationally (US and Europe)

Events: Onsite scientific conferences, open café, exclusive resident events, invitations to other BioLabs site events, invitations to Servier's events

Flexible adhesion terms

- **Bench Rental**
- **Flexible and scalable** month-to-month offering, allowing startups to grow at their own pace
- Options ranging from a **single bench** in a shared lab to a private lab with up to 18 benches

Local Ecosystem

- Collaboration with local academic institutions and industries of Paris-Saclay
- Privileged access to the BioLabs network (Pharmaceutical companies, Biotechnology firms, Analytical instrumentation companies, Law firms, CROs, Academic institutions, and more...)
- Access to scientific and industrial expertise provided by Servier teams

Spartners
by Servier & BioLabs



Spartners, by Servier & BioLabs

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THE MIX – Kadans Science Partner

Business areas

Biotech . Medtech . Deeptech . Greentech .
Cleantech . Foodtech . Nanosciences .

Total area
15 000 sqm

Start-up Maturity



**TECHNO
MATURITY :**
from early stage

Type of spaces

Private

Shared

L1 Laboratory



L2 Laboratory



Offices



Meeting Rooms



Catering



The MIX in key words



Suitable for all types of labs



Local and European ecosystem



Services and events

specks laboratories

- Floor-to-floor height: 4m (clear height: 2.9m)
- Floor load capacity: 500kg
- Air renewal: 6 air volumes per hour
- Centralized distribution of special gases: CO₂, nitrogen gas, and compressed air
- Liquid nitrogen tank
- Freight elevator
- Electrical power designed for laboratories
- Differentiated waste management for laboratories
- Temperature control in laboratory spaces



THE MIX
PARIS SACLAY
availability mid-2026

Kadans Science Partner

- European leader in the development of buildings dedicated to life sciences.
- Innovation ecosystem across 6 countries (Netherlands, Germany, Spain, Belgium, the United Kingdom, and France), at the heart of 27 world-class scientific campuses.
- Network of 450 deeptech companies.

The MIX, by Kadans Science Partner



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